

## Message Text

UNCLASSIFIED

PAGE 01 COLOMB 00818 080547Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 PASS-00 /019 W  
-----080604Z 067208 /17

R 080530Z MAR 77  
FM AMEMBASSY COLOMBO  
TO SECSTATE WASHDC 6846  
INFO USDOC WASHDC

UNCLAS COLOMBO 0818

ALSO NEA/INS FOR THIBAULT

E.O. 11652:N/A  
TAGS: BGEN, ETRD, CE  
SUBJECT: TRADE OPPORTUNITIES PROGRAM: INFORMATION ON BIDS RECEIVED  
FOR PATROL BOAT TENDER

REF: 76 COLOMBO 4635

TO: MR. MICHAEL L. INFANTE  
DELEX INCORPORATED  
1425 K STREET, N.W.  
WASHINGTON , D. C. 2005  
TELEX: ITT 440254 (KARL UI)  
WU 89-2799 (WORMAR)  
TEL. 202-737-3634

MR. K. NIGEL FOX  
HALTER MARINE SERVICES, INC.  
P.O. BOX 29266  
NEW ORLEANS, LA. 70189  
TELEX: 58-4200 INT'L 6821246  
TEL. 504-254-1222

1. EMBASSY HAS OBTAINED PRELIMINARY INFORMATION ON OFFERS  
SUBMITTED IN RESPONSE TO TENDER ISSUED BY SRI LANKA MINISTRY  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 COLOMB 00818 080547Z

OF DEFENCE AND FOREIGN AFFAIRS FOR FIVE PATROL BOATS. A  
TOTAL OF 51 BIDS WERE RECEIVED RANGING FROM LOW OF \$ 1,188,529  
(FOB FOR FIVE BOATS) FROM SOUTH KOREAN SHIPYARD (SAMHEWA) TO  
HIGH OF \$ 4,510,000 FROM KARLASRONA BARBET A.B., SWEDEN.  
BID FROM LOCAL FIRM, COLOMBO DOCKYARDS LTD., VERY  
COMPETITIVE AT \$ 750,000 IN FOREIGN EXCHANGE COST AND  
RS. 7 MILLION (\$804,600 AT CURRENT OFFICIAL

EXCHANGE RATE). BIDS RECEIVED FROM FOLLOWING  
FOUR AMERICAN FIRMS (RANK IN TERMS OF LOWNESS OF FOB BID  
SHOWN IN PARENTHESIS):

SWIFT SHIPS INC. (16)  
1105 LEVEE ROAD  
MORGAN CITY, LA. 70380

THOMPSON TRAWLERS, INC. (18)  
P.O. BOX 1476  
TITUSVILLE, FLA. 32780

HALTER MARINE SERVICES, INC. (23)  
P.O. BOX 29266  
NEW ORLEANS, LA. 70189

LANTANA BOATYARD INC. (25)  
FLORIDA, USA

2. A FIFTH FIRM, AMERAM INTERNATIONAL, SWITZERLAND,  
INDICATED SHIPMENT WOULD BE FROM US AND MAY ALSO BE AN  
AMERICAN COMPANY. THIS FIRM RANKED THIRTIETH FROM  
LOWEST IN SIZE OF BID.

AMERICAN EMBASSY  
COLOMBO, SRI LANKA.

PERKINS

NOTE BY OC/T: PASSED ABOVE ADDRESSEES.  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 COLOMB 00818 080547Z

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE OPPORTUNITY REPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 08-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977COLOMB00818  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770078-1107  
**Format:** TEL  
**From:** COLOMBO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770384/aaaacv1b.tel  
**Line Count:** 96  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** ff3bfebb-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 COLOMBO 4635  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 09-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3181084  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITIES PROGRAM: INFORMATION ON BIDS RECEIVED FOR PATROL BOAT TENDER  
**TAGS:** BGEN, ETRD, CE  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/ff3bfebb-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009